

▣ **Company:**

OMNI Facility Services Canada, Toronto,
Part of Groupe Distinction (TSX : GD)

▣ **Industry:**

Janitorial/Sanitation

▣ **Challenge:**

To provide an effective cleaning and maintenance program that is safe for users, the customers and the environment. Implemented throughout 15 branches across Canada

▣ **Solution:**

Avmor's EcoPure EP61, EP62, EP64, EP65, EP66, EP69, EP70, EP71, EP72, EP74, EP76, EP77, EP80, EP83, EP90, EP91 & Av-mixx Dilution Control

▣ **Results:**

- A fully implemented janitorial solution which is based on 3rd party, green certified chemical
- Seamless integration: one-on-one training and support



OMNI Facility Services Canada Limited saw their clients growing need for a sustainable cleaning program and took action. OMNI, Canada's largest facility services company, thoroughly researched various green cleaning options prior to choosing Avmor's EcoPure's product line.

OMNI's due-diligence identified that Avmor had a significantly larger range of Ecologo certified products than other manufacturers. Avmor's products were also priced competitively and, most importantly, the company provided support and hands-on training to ease the transition process. Furthermore, the use of Avmor's special dilution control system has increased the safety of OMNI's custodians, in addition to providing significant cost savings for the company as less cleaning products were being wasted.

OMNI's implementation of Avmor's products has been an outstanding success. So much so that the company's need for conventional specialty products is disappearing. Ross Manley, Vice-President Corporate Development at OMNI, notes that the company's partnership with Avmor has increased their credibility: "Avmor's Ecopure products have proven to work equivalent to, if not better than, conventional 'non-green' products."

Since the switch, OMNI has received EcoLogo's Environmental Stewardship Award in recognition of its environmental leadership. EcoLogo™ is North America's most widely recognized environmental mark. "OMNI understands that using Avmor's EcoLogo-certified products for facilities in its care has been good for both its business and the environment" says Scott McDougall, President of the EcoLogo Program, "clearly, the decision to purchase certified green products fits into OMNI's strong commitment to environmental protection."

OMNI has changed the way it does business to reflect its core values of integrity, respect, and caring. In doing so, the company has realized that making a commitment to the environment makes good business sense. By using sustainable cleaning products, OMNI is helping clients to reduce their environmental footprint and provide a safe and healthy environment for their employees and building occupants.

An Avmor Success Story

Omni Facility Services Canada goes GREEN with Avmor's EcoPure & Av-mixx



Pictures: Courtesy of **OMNI Facility Services Canada Limited**

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Ross Manley, Vice-President of Corporate Development for OMNI Facility Services Canada

